



Trade by Enterprise Characteristics in 2019

1. International trade by enterprise characteristics

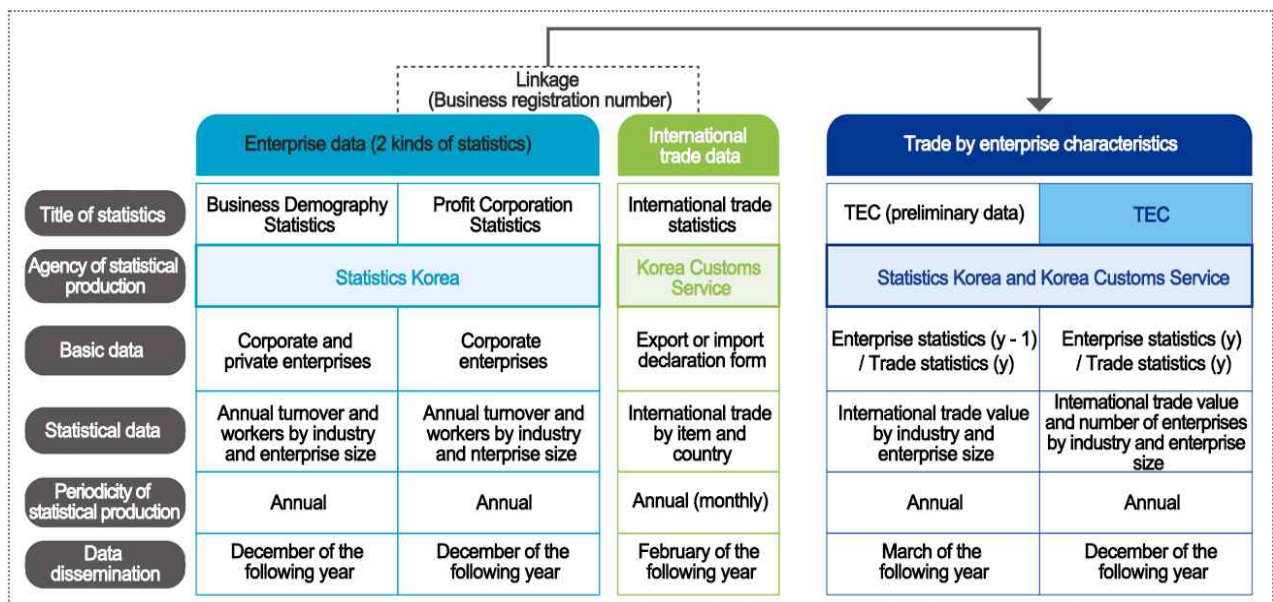
- In 2019, the number of export enterprises was 97,418, increasing by 1.2% from 2018.
 - Their export value recorded 541.2 billion dollars in 2019, dropping by 10.3% from 2018.
- In 2019, the number of import enterprises was 192,791, increasing by 4.2% from 2018.
 - Their import value recorded 495.5 billion dollars in 2019, falling by 6.4% from 2018.
- ※ “Trade by Enterprise Characteristics” excludes the trade activities of individuals and some industries (Public Administration, self-consumption, extraterritorial organizations).

< Enterprises and international trade register >

(Unit: 100 million USD, year-on-year (%), each)

Classification		Export			Import		
		2018	2019 ^p	Percent change	2018	2019 ^p	Percent change
Total international trade (A)		6,049	5,422	-10.4	5,352	5,033	-6.0
Trade by enterprise characteristics	Trade value of linked enterprises (B)	6,036	5,412	-10.3	5,294	4,955	-6.4
	Linkage rate (B/A)	(99.8)	(99.8)		(98.9)	(98.4)	
	Number of linked enterprises	96,237	97,418	1.2	185,032	192,791	4.2

* In the most recent year's superscript, p refers to preliminary.



2. International trade by enterprise size

[Large enterprise]

As for large enterprises, the number of export enterprises rose by 6.3% from 2018. Their export value dropped by 13.5% from 2018.

- As for large enterprises, the number of import enterprises rose by 5.9% from 2018. Their import value dropped by 6.8% from 2018.

[Middle standing enterprise]

The number of export enterprises rose by 4.7% from 2018. Their export value dropped by 4.6% from 2018.

- The number of import enterprises rose by 4.7% from 2018. Their import value dropped by 1.0% from 2018.

[Small and medium-sized enterprise]

The number of export enterprises rose by 1.1% from 2018. Their export value dropped by 3.5% from 2018.

- The number of import enterprises rose by 4.2% from 2018. Their import value dropped by 8.7% from 2018.

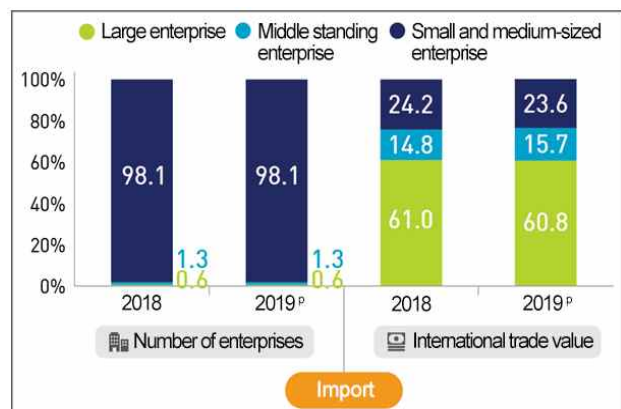
< Number of enterprises and international trade value by enterprise size >

(Unit: each, 100 million USD, year-on-year (%))

Classification		Export			Import		
		2018	2019 ^p	Percent change	2018	2019 ^p	Percent change
Number of enterprises	Total	96,237	97,418	1.2	185,032	192,791	4.2
	Large enterprise	806	857	6.3	1,093	1,157	5.9
	Middle standing enterprise	1,941	2,032	4.7	2,406	2,520	4.7
	Small and medium-sized enterprise	93,490	94,529	1.1	181,533	189,114	4.2
International trade value	Total	6,036	5,412	-10.3	5,294	4,955	-6.4
	Large enterprise	4,020	3,478	-13.5	3,230	3,010	-6.8
	Middle standing enterprise	982	936	-4.6	784	776	-1.0
	Small and medium-sized enterprise	1,034	998	-3.5	1,280	1,169	-8.7

* In the most recent year's superscript, p refers to preliminary.

< Share of enterprises and international trade value by enterprise size >



3. International trade by industry

□ [Mining and manufacturing]

The number of export enterprises rose by 0.6% from 2018. Their export value dropped by 10.4% from 2018.

- The number of import enterprises rose by 2.2% from 2018. Their import value dropped by 6.9% from 2018.

□ [Wholesale and retail trade]

The number of export enterprises rose by 1.2% from 2018. Their export value dropped by 10.0% from 2018.

- The number of import enterprises rose by 4.7% from 2018. Their import value dropped by 1.8% from 2018.

□ [Other industries]

The number of export enterprises rose by 4.1% from 2018. Their export value dropped by 9.8% from 2018.

- The number of import enterprises rose by 6.6% from 2018. Their import value dropped by 12.7% from 2018.

< Number of enterprises and international trade value by industry >

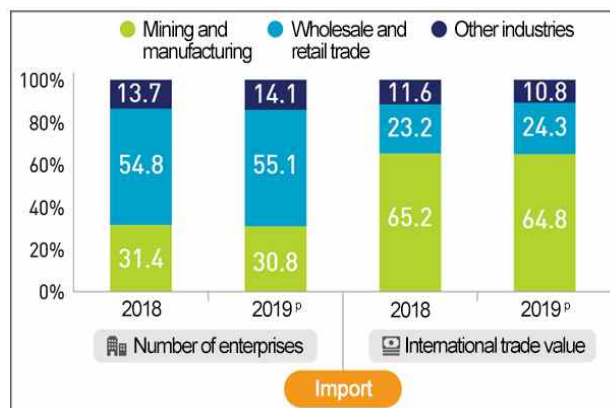
(Unit: each, 100 million USD, year-on-year (%))

Classification		Export			Import		
		2018	2019 ^P	Percent change	2018	2019 ^P	Percent change
Number of enterprises	Total	96,237	97,418	1.2	185,032	192,791	4.2
	Mining and manufacturing	41,847	42,115	0.6	58,122	59,390	2.2
	Wholesale and retail trade	45,613	46,167	1.2	101,487	106,296	4.7
	Other industries	8,777	9,136	4.1	25,423	27,105	6.6
International trade value	Total	6,036	5,412	-10.3	5,294	4,955	-6.4
	Mining and manufacturing	5,078	4,550	-10.4	3,452	3,213	-6.9
	Wholesale and retail trade	751	675	-10.0	1,226	1,204	-1.8
	Other industries	208	187	-9.8	616	538	-12.7

* Other industries: 'Transportation and storage', 'Construction', 'Professional, scientific and technical activities'

* In the most recent year's superscript, p refers to preliminary.

< Share of enterprises and international trade value by industry >



4. International trade concentration

- The share of export value of top 10 enterprises declined to 34.6% in 2019 from 37.9% in 2018. The share of export value of top 100 enterprises declined to 63.7% in 2019 from 66.5% in 2018.
- The share of import value of top 10 enterprises dropped to 30.1% in 2019 from 31.2% in 2018. The share of import value of top 100 enterprises dropped to 54.3% in 2019 from 56.2% in 2018.

< International trade concentration of top enterprises >

(Unit: Share (%))

Classification	Export				Import			
	2016	2017	2018	2019 ^p	2016	2017	2018	2019 ^p
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
Top 10 enterprises	33.9	36.2	37.9	34.6	24.9	28.3	31.2	30.1
Top 100 enterprises	64.8	66.5	66.5	63.7	51.7	54.2	56.2	54.3
Top 1,000 enterprises	82.8	84.1	83.8	82.5	74.0	75.7	76.8	75.6

* International trade concentration shows the share of trade value of top "n" enterprises among the total enterprises.

* In the most recent year's superscript, p refers to preliminary.

5. Trade diversification

- [Number of trade items]
In 2019, the average number of export items stood at 5.8 items, which rose by 3.2% from 2018.
- [Number of enterprises by number of partner countries]
In 2019, the number of export enterprises with 20 trade countries or more recorded 2,875, which increased by 2.0% from 2018.

< Average number of export items and number of enterprises by number of partner countries >

(Unit: each, year-on-year (%))

Classification	Export			Classification	Export		
	2018	2019 ^p	Percent change		2018	2019 ^p	Percent change
Average number of items	5.6	5.8	3.2	Number of enterprise	96,237	97,418	1.2
Large enterprise	49.8	48.0	-3.5	20 countries or more	2,818	2,875	2.0
Middle standing enterprise	29.5	30.1	2.0	10 countries - 19 countries	4,985	5,107	2.4
Small and medium-sized enterprise	4.8	4.9	3.2	9 countries or less	88,434	89,436	1.1

* In the most recent year's superscript, p refers to preliminary.

Summary table of export and import (number of enterprises)

(Year-on-year (%))

Classification			Export				Import					
			2016	2017	2018	2019 ^p	2016	2017	2018	2019 ^p		
Total			2.5	0.9	2.5	1.2	1.8	3.5	3.9	4.2		
By enterprise size	Large enterprise		1.1	-0.9	2.2	6.3	0.6	0.3	0.3	5.9		
	By nature of goods	Consumer goods	4.2	1.4	0.2	5.9	1.6	1.0	2.7	4.3		
		Crude materiel & fuel	-0.8	-0.2	5.0	2.0	0.4	0.0	2.4	8.1		
		Capital goods	-0.5	-1.5	4.4	6.6	0.2	-0.5	1.3	6.0		
	By industry	Mining and manufacturing	2.2	0.5	1.3	2.4	4.1	1.7	-1.9	4.7		
		Wholesale and retail trade	-4.6	4.3	8.2	11.4	-4.2	2.7	6.9	5.2		
		Other industries	4.4	-7.2	-1.8	8.4	0.0	-2.2	-1.1	7.3		
	Top 3 countries	China	0.4	-2.6	2.2	6.4	3.1	2.3	1.1	8.5	China	
		U.S.A	0.9	4.8	-1.5	7.6	-0.5	0.6	0.0	6.8	U.S.A	
		Vietnam	11.2	-0.9	4.8	0.3	0.6	-1.4	1.6	5.6	Japan	
	Middle standing enterprise			-3.4	-2.4	17.6	4.7	-5.1	-1.6	15.0	4.7	
	By nature of goods	Consumer goods	-3.4	0.0	15.8	6.1	-0.7	-4.1	15.1	5.6		
		Crude materiel & fuel	-2.5	0.6	13.8	4.2	-4.3	-0.5	15.8	3.3		
		Capital goods	-3.1	-1.5	17.0	4.5	-4.4	-1.0	14.4	5.1		
	By industry	Mining and manufacturing	-3.3	-2.7	15.5	2.6	-4.9	-2.3	13.1	2.7		
		Wholesale and retail trade	-4.5	-2.0	26.3	12.5	-7.9	-1.6	27.2	12.7		
		Other industries	-2.5	-1.3	19.4	6.1	-3.8	0.2	12.1	4.7		
	Top 3 countries	China	-4.1	-2.3	15.2	6.3	-3.7	-1.6	15.9	5.2	China	
		U.S.A	-2.0	-0.2	13.0	6.1	-6.8	-1.6	11.7	3.7	Japan	
		Vietnam	6.1	1.3	14.3	6.6	-6.3	-1.1	12.8	4.4	U.S.A	
Small and medium-sized enterprise			2.6	1.0	2.2	1.1	1.9	3.6	3.8	4.2		
By nature of goods	Consumer goods	5.7	1.1	3.0	3.2	3.6	4.8	5.8	6.8			
	Crude materiel & fuel	1.9	0.9	0.9	0.9	2.3	3.1	3.3	4.5			
	Capital goods	1.8	0.8	1.4	0.8	1.9	4.9	3.8	4.1			
By industry	Mining and manufacturing	2.2	1.4	1.6	0.6	2.0	2.6	2.4	2.2			
	Wholesale and retail trade	2.8	0.2	2.3	1.1	1.3	3.6	3.9	4.7			
	Other industries	4.0	3.8	4.7	3.9	4.3	6.0	6.7	6.6			
Top 3 countries	China	2.5	-3.6	1.1	-0.1	3.0	4.8	5.8	7.4	China		
	U.S.A	3.4	2.5	2.4	2.2	-0.5	2.3	0.7	-1.9	U.S.A		
	Vietnam	11.3	9.9	5.3	5.4	-1.4	2.2	-1.5	-4.4	Japan		
By industry	Mining and manufacturing		2.0	1.3	2.0	0.6	1.8	2.5	2.6	2.2		
	Manufacturing		2.0	1.3	2.0	0.6	1.8	2.4	2.7	2.2		
		Food and beverages	5.0	3.3	7.8	3.8	5.0	2.9	3.8	6.7		
		Textiles and clothing	1.6	-1.6	-1.6	-2.0	-0.4	-0.9	1.5	0.9		
		Wood and paper products	1.6	-0.7	0.2	2.0	-0.1	2.0	2.1	5.5		
		Petroleum and chemical products	2.6	3.2	2.3	2.9	2.6	3.2	4.3	3.8		
		Metal products	1.1	0.4	1.3	2.2	1.0	1.0	2.6	2.0		
		Electrical equipment and electronic components	2.0	1.7	2.4	-0.3	2.4	3.4	2.3	0.8		
		Transport equipment	1.9	1.6	3.0	0.9	2.3	3.6	3.3	4.0		
	Wholesale and retail trade		2.7	0.2	2.4	1.2	1.3	3.6	3.9	4.7		
	Other industries		3.8	3.3	5.0	4.1	4.0	5.7	6.6	6.6		

* In the most recent year's superscript, p refers to preliminary.

Summary table of export and import (International trade value)

(Year-on-year (%))

Classification		Export				Import					
		2016	2017	2018	2019 ^P	2016	2017	2018	2019 ^P		
Total		-6.0	15.8	5.4	-10.3	-7.3	18.3	11.9	-6.4		
By enterprise size	Large enterprise		-7.9	19.6	5.9	-13.5	-11.3	23.6	14.2	-6.8	
	By nature of goods	Consumer goods	-6.6	-5.3	-5.8	4.4	2.0	4.2	15.1	-3.8	
		Crude materiel & fuel	-8.0	21.9	17.6	-9.8	-16.0	26.8	25.2	-9.6	
		Capital goods	-8.1	24.6	3.0	-18.3	-6.4	23.6	-3.2	-1.9	
	By industry	Mining and manufacturing	-7.9	18.4	5.5	-13.0	-10.3	26.0	12.3	-6.1	
		Wholesale and retail trade	-17.7	63.3	12.0	-18.8	-5.8	12.3	12.6	-1.3	
		Other industries	8.2	-4.9	4.9	-14.1	-21.2	22.3	26.4	-14.8	
	Top 3 countries	China	-9.8	18.0	15.8	-20.5	-7.8	15.5	12.0	5.7	China
		U.S.A	-6.3	2.0	2.9	2.1	-6.6	32.2	22.4	6.3	U.S.A
		Vietnam	26.0	59.2	12.5	-3.6	4.0	22.6	-4.1	-16.9	Japan
	Middle standing enterprise		-5.8	6.7	8.1	-4.6	-8.0	5.7	12.6	-1.0	
	By nature of goods	Consumer goods	-4.0	12.4	5.8	-1.9	-8.9	4.0	21.6	-0.7	
		Crude materiel & fuel	-7.6	17.0	22.1	-8.6	-11.4	14.2	12.4	-10.7	
		Capital goods	-5.3	1.3	1.6	-2.8	-4.3	-1.7	9.8	9.5	
	By industry	Mining and manufacturing	-5.7	4.6	7.9	-4.9	-8.3	4.1	10.1	-5.9	
		Wholesale and retail trade	-4.7	30.1	12.8	-4.5	-3.0	19.4	18.3	0.3	
		Other industries	-12.9	9.1	-3.4	3.5	-17.7	-12.3	45.4	87.0	
	Top 3 countries	China	-16.2	1.4	12.7	-5.1	-11.0	7.4	12.8	-0.1	China
		U.S.A	-4.3	3.7	18.4	-1.8	-1.6	6.2	9.0	-7.2	Japan
		Vietnam	8.0	27.0	-4.6	5.8	-5.6	3.9	12.9	-3.0	U.S.A
Small and medium-sized enterprise		1.1	11.2	1.1	-3.5	3.2	14.8	6.2	-8.7		
By nature of goods	Consumer goods	7.9	8.1	5.4	1.4	5.9	10.9	9.9	3.9		
	Crude materiel & fuel	-0.2	11.7	1.4	-6.1	-0.4	16.0	1.5	-6.5		
	Capital goods	-0.3	12.0	-0.5	-3.6	4.7	16.7	7.7	-19.8		
By industry	Mining and manufacturing	1.3	12.0	0.6	-3.1	1.0	15.9	8.9	-12.1		
	Wholesale and retail trade	0.7	9.0	1.9	-4.4	5.1	12.8	3.3	-2.5		
	Other industries	1.3	18.9	1.8	-2.4	0.3	24.3	13.7	-32.4		
Top 3 countries	China	1.3	10.3	7.5	-4.4	3.6	12.2	4.5	-3.6	China	
	U.S.A	1.3	7.4	5.2	-0.3	-0.3	8.9	5.7	-2.6	U.S.A	
	Vietnam	11.9	38.5	-16.0	1.0	8.4	12.7	-3.0	-10.2	Japan	
By industry	Mining and manufacturing		-6.4	15.0	5.3	-10.4	-8.4	20.0	11.4	-6.9	
	Manufacturing		-6.4	15.1	5.3	-10.4	-8.0	19.9	11.3	-6.9	
	Food and beverages		12.5	14.5	0.9	2.6	-3.1	8.9	10.7	-2.7	
	Textiles and clothing		-3.4	0.7	7.0	-7.1	-5.3	1.0	11.1	-2.1	
	Wood and paper products		-6.7	2.0	8.6	-7.6	-6.4	18.7	3.1	-12.5	
	Petroleum and chemical products		-8.2	12.4	22.9	-7.7	-14.7	24.9	29.2	-10.6	
	Metal products		-2.3	10.0	7.8	-4.5	-6.6	24.1	6.6	-4.4	
	Electrical equipment and electronic components		-5.9	24.2	11.1	-17.4	-0.3	25.8	0.5	-7.8	
	Transport equipment		-7.9	4.9	-19.5	1.8	-12.5	-8.3	-6.0	10.0	
	Wholesale and retail trade		-6.0	27.3	7.0	-10.0	0.7	13.3	7.7	-1.8	
	Other industries		4.3	1.0	3.3	-9.8	-17.4	20.6	24.6	-12.7	

* In the most recent year's superscript, p refers to preliminary.

International trade concentration

(Share (%))

Classification		Export					Import				
		2015	2016	2017	2018	2019 ^P	2015	2016	2017	2018	2019 ^P
International trade concentration	Top 10 enterprises	35.7	33.9	36.2	37.9	34.6	26.9	24.9	28.3	31.2	30.1
	Top 50 enterprises	60.4	58.3	60.3	60.0	57.1	48.5	45.1	47.7	49.9	48.1
	Top 100 enterprises	66.7	64.8	66.5	66.5	63.7	55.0	51.7	54.2	56.2	54.3
	Top 1,000 enterprises	83.7	82.8	84.1	83.8	82.5	76.3	74.0	75.7	76.8	75.6

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